



Ideal Canopy Tent & Structure East Coast Location Now Open

Doug VanMeter of Vineland, NJ has partnered with Ideal Canopy Tent & Structure of British Columbia to increase the availability of high quality tent parts and vinyl to all of North America and use his many years of experience in the rental industry to bridge the gap between the consumer and manufacturer.

April, 2010 – Doug VanMeter, the owner of Rental City in Vineland, NJ, has partnered with Ideal Canopy Tent & Structure of British Columbia to open a distribution point located in New Jersey. This new location will increase the availability of high quality tent parts and vinyl to all of North America. Using his 21 years of experience in the rental industry, Doug will give Ideal the “on the ground” experience needed to bridge the gap between the consumer and the manufacturer. Now, with locations on both North American coasts, Ideal can provide their customers with better shipping prices and greater inventory availability.

Better shipping prices and greater availability are only small parts of Doug’s bigger plan. He says, “By partnering with Ideal, I am bringing my seasoned experience and fresh ideas to the table which will ultimately benefit consumers.”

Not only do they aim to better their current products, but Ideal has new products on the horizon as well. They have just revealed their brand new 20’x60’ three-peak, one-piece high peak tent. Not only is it a beautiful structure, but all its parts are compatible with Ideal’s other high peak tents and can be combined with other high peak tents to make larger structures or make a custom configuration.

Ideal is also manufacturing an improved lighting system for tent lighting. Instead of the traditional approach of slipping the light bracket over the center poles (making the light impossible to change if the tent is already up and difficult to protect the light when taking the tent down), you will be able to add or remove your lights separately from tent construction. They have also designed a new clip-on dimmer system that includes both dimmed and non-dimmed outlets in the same dimmer. The clip-on system clips tightly to tent legs and doesn’t require tools or extra parts.

About Ideal Canopy Tent & Structure:

Ideal is North America’s premier tent manufacturing company. Ideal is the tent and shelter manufacturer which makes it their goal to provide our customers with quality products that meet their high standards. They control their quality by producing all of their products in house, not in China. Their stock levels mean on time deliveries and custom requirements are their specialty. The tent rental industry in Canada & USA relies on Ideal’s ability to provide a variety of tent products that meet demanding schedules.

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